Tell me about (describe) yourself:

* This question is really: Why should we hire you?
* One recipe for a successful answer is to 1) define who you are beyond major etc 2) share strengths 3) share why you’re excited for this role.



Behavioral Q Categories □ Teamwork □ Leadership □ Communication □ Conflict Resolution □ Critical Thinking

**B**ackground**:**

**A**ction**:**

**R**esult**:**

**T**akeaway - Lesson(s) Learned**:**

Behavioral Q Categories □ Teamwork □ Leadership □ Communication □ Conflict Resolution □ Critical Thinking

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**Tell me about a mistake?** – Share a mistake, describe how you fixed it and how you prevented it from happening again.

What was the mistake?

What did you do to fix it?

What did you change to prevent it from happening again? AND How has it gone?

**What is a weakness?** – Share something specific and true, share what you’re doing to improve it, share how it’s going.

What is it?

Specifically, what are you doing to work on it?

How is it going?

**What are some of your strengths?**

**Why should we hire you?**

This is a confidence question; it could be heard as “Do you *really* want this job?” Remember the elements from “Tell me about yourself?” and share some. Don’t be afraid to repeat the parts most important to you.

**Do you have any questions for us?**